

## IMPORTANT REMINDER NOTICE

# EZPAY TABLET SALES ENDING JULY 31 PLUS

## **EZPAY 1.0 CHANGES EFFECTIVE JULY 1**

Reminder (1): New EZPAY applications utilizing a tablet will not be accepted after July 31, 2018. There will be no exceptions. Despite being an excellent solution the new WEB platform is far superior.

Existing **EZPAY** merchants who have a Nexus 7 tablet in place prior to August 1, 2018 may continue to process transactions as normal.

Reminder (2): Effective July 1, 2018, SPS will not accept new merchant applications for the original EZPAY Advantage 1.0 (terminal and scanner combination) "Outside" of the 21 retail installment states listed below unless the conditions shown below are met.

#### EZPAY 1.0 - If "outside" the 21 states

- The financing term is limited to 3 months with a 25% down payment
- \$1500 maximum limit
- The merchant discount rate is fixed at 12.75% and cannot be marked up
- The merchant must pay all SPS fees
- Fees cannot be added or otherwise surcharged to the customer
- Agent commission is fixed at 2.50% of completed approved deals

#### EZPAY 1.0 - If "inside" the 21 states

Despite allowing **EZPAY 1.0** to continue being sold without limitations to merchants in the 21 Retail Installment states, we consider **EZPAY 2.0** to be the future ... serving consumers and merchants with far greater ease, superior speed, and an attractive merchant web interface ... all of which translates into substantially increased sales volumes, long term client retention and far greater agent residuals.

Thank you for your immediate attention and action on this information. If you have any doubts as to which program can be sold where please do not hesitate to contact our sales support team that stands by ready to assist.

### **Retail Installment States**

EZPAY 1.0 Okay but 2.0 is the future!

Alaska Kansas
Arizona Kentucky
California Missouri
Delaware Nevada
Hawaii New Hampshire
Idaho New Mexico
Illinois New York

Oregon Pennsylvania South Dakota Utah Virginia Washington

Wisconsin